



### 2012 Mid American Horticultural Trade Show

Come join Kim and Herb Dizon on January 17th-20th 2012 at the Mid Am show in Chicago Illinois. We will be in booth 1725 at the Navy Pier. At our booth we will have hands on lighting fixtures that you can gain valuable information by exploring and observing. You will find everything you need from plants to patios to light features and more, all in one location at the Mid Am. Do business with people you know and trust, make sure you save the date for this event.

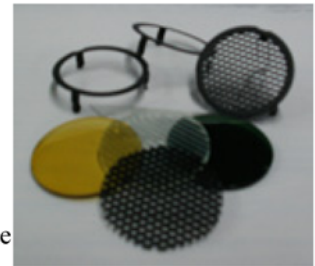


### Kichler Price Change

It's that time of year once again when the lighting manufacturers begin to make subtle price changes to their product line. This month, Kichler has introduced a modest price increase on their landscape lighting products effective January 1st, 2012. Contact our sales department for an updated price sheet if necessary.

### Lens Clip

Here's a great product that can help solve a common problem. In the event you're using an MR16 type fixture and you are unable to locate a lens or hex cell louver that fits that fixture, you now have an option. The "OC" mounting clip snaps directly to the MR16 lamp and will secure up to two standard lenses or a hex cell louver to the lamp. The "OC" works in both the up or down facing position and needs only the clearance of the lens or hex cell thickness.



### Holiday Schedule

We will be open most days throughout the end of this month and beginning of next month. This will really help with finishing those projects before the New Years parties. Our office will open for normal business from December 19th-23rd and be closed on Monday December 26th. Again we will be open from December 27th-30th and closed on January 2nd. We will be able to take orders and ship each of those days, however there will be some delays in normal delivery due to the holiday. On Friday December 24th and Saturday December 31st UPS will only have air shipment deliveries and no package pick-ups. UPS will have no pickup or delivery on December 25th, 26th and January 1st and 2nd. Both we and UPS will be back with our normal schedules beginning January 3rd, 2012.

The Hunza factory in New Zealand will be closed on December 22nd until January 23rd. This is their summer break and they will be waiting for Santa on the beach. Any material needed before the end of January 2012 must be entered prior to Tuesday December 13th in order for the materials to be shipped prior to shutdown.

(Please ignore the below address, changing it had moved up to #66 on our list.)

