

TEAM - CLL TIPS

VOLUME 1 NUMBER 6

December, 2011



**HADCO
SOLLOS
KICHLER
LUMIERE
FOCUS
B.K.
HUNZA
HK
HEVI-LITE**



We have MOVED!

The biggest news this month is that we've moved! We are still trying to get our computers up and find pencils, but are ready and open for business. The new location is only about 10 miles away from our last location. Come and visit us!

Upcoming Holidays

Just a friendly reminder we will be closed on Dec. 26th and Jan 2nd for the Christmas and New Years Holidays.

Sollos New Fixture

Sollos has just released a new 4 inch small size pathlight. It comes in four different styles; aluminum, brass, antique brass, copper and stainless steel. This new pathlight is a great price, as well as LED ready. Please see the picture on the left of this new fixture. Also, if you want a copy of the Sollos Catalog contact us.

Price Changes

Universal has just announced that there will be price changes as of December 26th, 2011. Please call the sales department to check on any bids or quotes at 800-457-0710.

Incentive Trip!

December Marks our last month for your sales to count towards the 2012 incentive trip! Be sure to read the attached note for valuable information!

Name _____

Quarter Sales to Date _____

Rebate Earned to Date _____

Each Quarter you Purchases:

Up to \$4,999.....You earn a 5% rebate
\$5,000-\$9,999.....You earn a 7.5% rebate
\$10,000-\$14,999.....You earn a 10% rebate
\$15,000-\$24,000.....You earn a 12.5% rebate
\$25,000 or more.....You earn a 17.5% rebate

**Rebate Credit Memos will be issued on 10th of the month following end of quarter